

James V. Ricigliano, P.E.

Profile

- Successfully managed an A/E profit center for 8 years with fees varying between 2.5 and 5.5 million dollars per year.
- Productively led A/E coordination workshops and training programs for engineering and architectural professionals.
- Excellent negotiator. Established a reputation for resolving difficult issues.
- Profitably managed highly technical projects meeting quality expectations and completion schedules.
- Proven ability to direct large and small projects.

Professional Experience

1998 - Present	PWI Energy, Inc.	Philadelphia, PA
----------------	------------------	------------------

Principal / Director of Operations

Responsibilities include the direction of energy management programs and projects that reduce utility consumption and costs through careful analysis of usage, utility procurement opportunities, and market trends.

1996 – 1998	JVR Design Group	Warrington, PA
-------------	------------------	----------------

Principal

Provided engineering services and program management to pharmaceutical clients, such as Bristol-Myers Squibb Company (Morrisville, NC & New Brunswick, NJ).

1995 – 1996	Hankins & Anderson, Inc.	Richmond, VA
-------------	--------------------------	--------------

Vice President

Successfully established a previously total government client base into a shared private sector and government client base in the Richmond, VA area. Assisted in the re-engineering of a one hundred person plus engineering firm into a more focused and profitable organization.

1993 - 1995	JVR Design Group Ltd.	Warrington, PA
-------------	-----------------------	----------------

Principal

Founded a professional service firm to provide consulting to small engineering firms to assist in their development of expertise in marketing presentations, proposal writing, project management, and quality of deliverables.

James V. Ricigliano, P.E.

Professional Experience cont. 1977 – 1993 Kling-Lindquist Partnership, Inc. Philadelphia, PA

Principal & Project Director

Starting as a Project Engineer, Project Engineering Manager, Vice President of Architectural Engineering in 1985, Principal in 1986, Mr. Ricigliano directed the design of millions of SF of complex facilities ranging from a 15,000 SF Radio Synthesis Laboratory for McNeil Pharmaceutical, to a 250,000 SF basic R&D Laboratory for E.I. duPont.

List of clients and laboratories for which he had responsible charge:

- National Institutes of Health - Bethesda, MD
- McNeil Pharmaceutical - Fort Washington, PA
- Bristol-Myers Squibb Company - Morrisville, NC & Hillside, NJ
- Miles, Inc. - West Haven, CT
- Glaxo, Inc. - Research Triangle Park, NC & Zebulon, NC
- E.I. duPont de Nemours & Co. - Wilmington, DE
- Boehringer Ingelheim, Ltd. - Danbury, CT

1970 - 1977 George M. Ewing Co. Philadelphia, PA

Project Engineer

Starting as HVAC Designer, HVAC Engineer, and Project Engineer, 1974, worked on a variety of projects from 1234 Market Street to Veterans Stadium.

Education LaSalle University Philadelphia, PA

- B.S. – Computer Science

Professional Affiliations

- American Society of Heating, Refrigeration, and Air-Conditioning Engineers (ASHRAE)
- International Society for Pharmaceutical Engineering (ISPE)
- ISPE, Delaware Valley Chapter – Former President and Founding Member
- Association of Energy Engineers - AEE

Publications

- “HVAC and Utilities Guidelines for Pilot Plants” – Pharmaceutical Engineering, September/October 1994
- “Future Design Trends for Labs of the 1990’s” – Pharmaceutical Engineering, May/June 1990
- “Flexible Space Design is a Must for R&D Labs” – Buildings Design Journal
- “Planning for Commissioning and Validation Pharmaceutical Building Systems” – Pharmaceutical Engineering, July/August 1988